



Elavon®



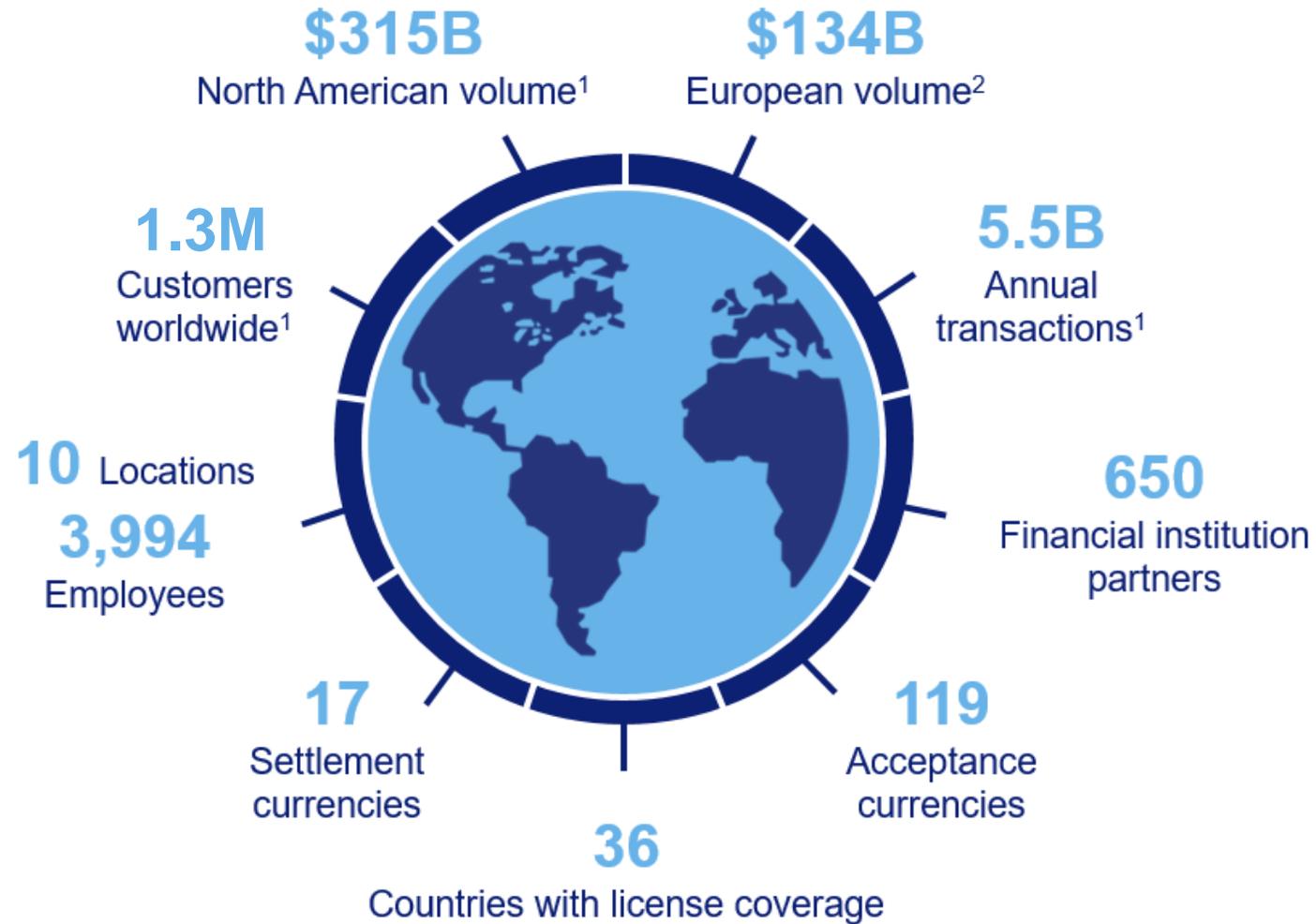
Canadian  
Chamber of  
Commerce

Chambre de  
Commerce  
du Canada



Why Elavon

# We are a global payments leader



<sup>1</sup> Report 1127, 1132

# Why Elavon?

**The way customers want to pay is changing.** At Elavon, we're here to help businesses meet their needs with solutions to help attract and keep customers, process payments and simplify operations.



## Member Advantages

- Preferred member pricing
- Consultative sales approach
- Next-day funding
- One deposit, one statement for all card types
- No merchant cancellation fee
- Specialized solutions for all business types

## Premier Support

- Dedicated customer account managers
- In-house, multi-lingual customer support 24/7/365 – we are always available to assist
- Dedicated support line
- Reliable and secure network

## Innovative Solutions

- Superior product suite
- All-in-one eCommerce payment acceptance solution
- Security solutions for businesses
- Integration solutions
- Dynamic reporting suite

# What sets us apart

## Customer focus

- Understand customer's needs
- Rely on our specialized industry experience
- 80% of calls resolved first call-in
- 99% of new customer applications boarded same day

## Size, breadth and depth

- Safely transmit data 3 billion times each year
- Enable \$300 billion worth of commerce for over 1.3 million customers
- We partner with 1,700 of financial institutions



## Trust and reliability

- More than 25 years of payment processing experience
- Rated among the top global payment providers
- World's Most Ethical Companies Award Winner for the past five years

## Innovation

- Stay ahead by investing in infrastructure to help customers' run their business
- Only payment processing provider with a single international program, making it easier to do business locally or globally

# We know payments



## Payment Types

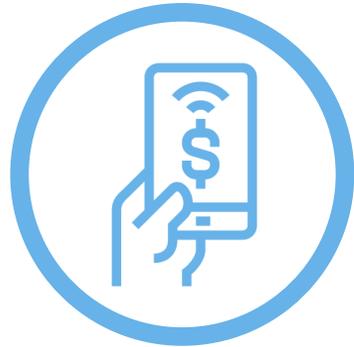
- All credit and debit cards
- Corporate and purchasing cards
- Electronic Benefit Transfer (EBT)
- Dynamic Currency Conversion (DCC)
- Multi-currency



## Ways to Pay

- Face-to-face
- Omni-commerce
- eCommerce
- Mail/telephone order
- Mobile payments
- Tablet-based POS payments
- Mobile wallets

# Keeping up with the changing world of payments



Contactless payments will grow

**35%**

between 2018-2025 globally<sup>2</sup>



**34%**

of Canadians with a credit or debit card use contactless mobile payments on a regular basis<sup>5</sup>



Global digital payment transactions are expected to reach

**\$2 trillion**

by 2023<sup>3</sup>

# Preferred Pricing for Chamber Members

## Benefits

Elavon, as Canadian Chamber's trusted partner for payment processing, is offering Chamber members exclusive pricing on a range of payment services.

Exceptional  
rates on  
processing fees



Preferred  
pricing for  
equipment and  
services



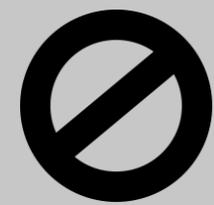
Offers  
Interchange  
Plus Pricing



Free Cost  
Comparison  
Analysis



No Contract,  
No Cancellation  
Fees for your  
members.



# Unparalleled service

Within 3-days post-approval, a welcome call with the customers' dedicated Customer Account Manager will include the following:

- Welcome and introduction
- Customer data and account set-up verification
- PCI DSS validation education
- Payments Insider walk-through
- Answer questions and reduce any uncertainty
- Help build customers trust and satisfaction

